

# *Electrifying* Transportation



CONNECT • LEARN

TAKE ACTION!



2019  
**CLIMATE SOLUTIONS SUMMIT**

**SEPT. 21ST**

**3 PM**

# Bill Nye explains climate change with John Oliver

YouTube

Search



*“The planet’s on \_\_ fire.  
You’re not children anymore.*

*...you’re adults now, and this  
is an actual crisis.*

*It’s time to get to work and  
stop messing around.”*

<https://time.com/5587252/john-oliver-green-new-deal-climate-change-bill-nye-last-week-tonight/>





# New York State – Top 3 Greenhouse Gas Sources

*Short review  
of what we  
heard this  
morning*

**Electricity**

**21%**

**+**

**Transportation**

**36%**

**&**

**HEATING & COOLING**

**31%**





# NYS - Top 3 GHG Sources – High School Formula

**Electricity  
(E)**

**+**

**Transportation  
(T)**

**&**

**HEATING & COOLING  
(HC)**





# NYS - Top 3 GHG Sources – High School Formula

**Electricity**

plus

**Transportation,  
Heating & Cooling**

**E**

**+**

~~**T H C**~~

*Whoops...*

*“THC”  
is already  
taken*





# NYS - Top 3 GHG Sources – High School Formula - *Revised*

**Electricity  
(E)**

*Heating & Cooling  
=*

***THERMAL***

**+**

**Transportation  
(T)**

**&**

**Thermal  
(T)**

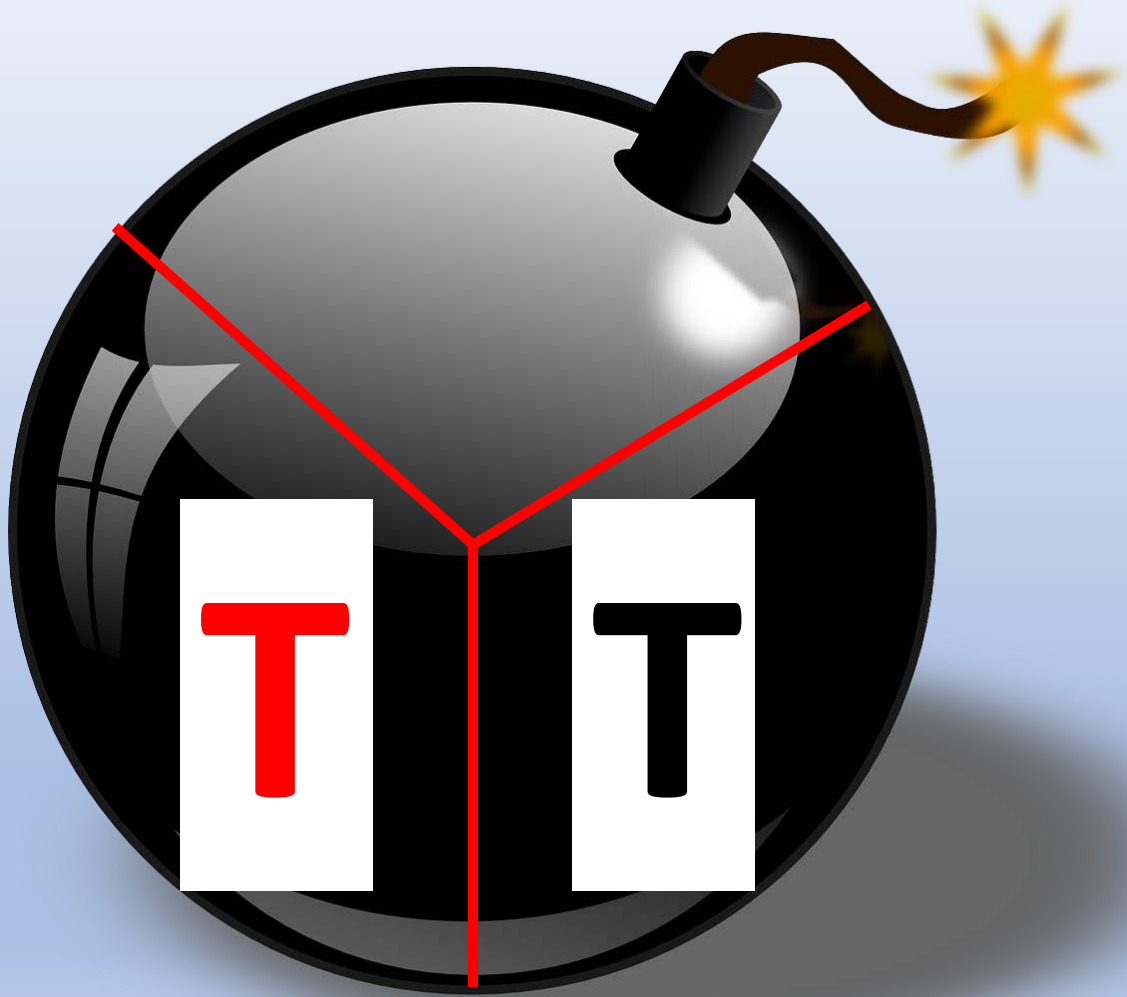
**(T)**

**(T)**





# 2/3s of the Carbon Bomb is from T&T



Electricity

+

T & T

Transportation & Thermal





# Electric Vehicle (EV) EXPONENTIAL GROWTH



It took the world  
**20+ years** to reach  
the 1<sup>st</sup> million EVs

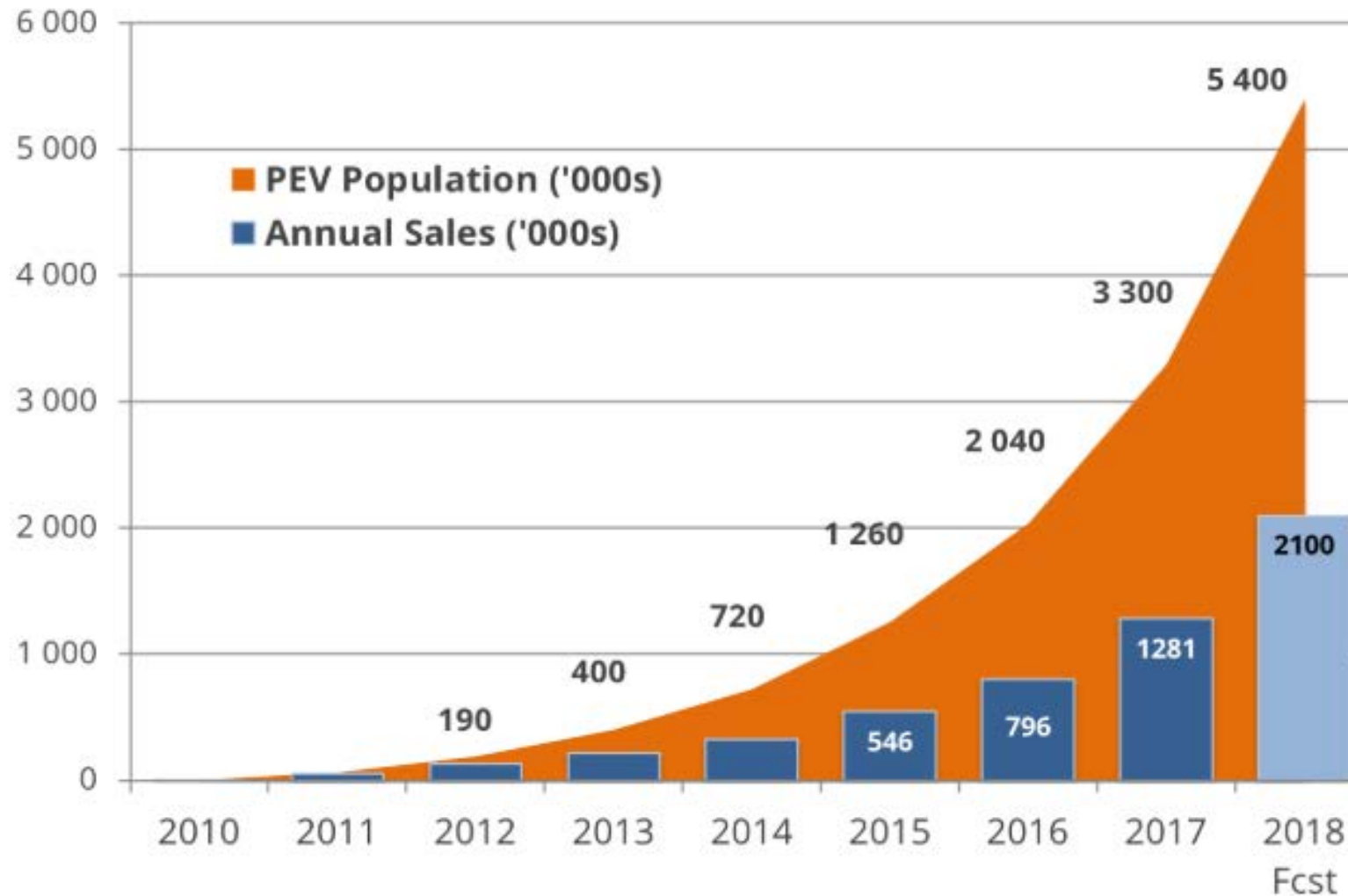
The 2<sup>nd</sup> Million: **18 months**

The 3<sup>rd</sup> Million: **8 Months**

Today: **5.6 Million EVs!**

## Global Plug-in Vehicle Population

EV VOLUMES.COM







# Light duty vehicles (cars)

- 96% of the vehicles
- 82% of transportation's carbon



**Average  
U.S. Trips**

**98%**

**of all US trips  
are**

**<50 miles**

**Most Plug-In Electric Vehicles: 100+ miles on a full charge  
You don't need a public charging station - just plug into a  
regular electric outlet overnight for 98% of your needs**

# 40+ EV models with NYS Incentives & Fed. Tax Credit

<https://www.nyserda.ny.gov/All-Programs/Programs/Drive-Clean-Rebate/How-it-Works>

| Make and Model                        | All-Electric Range (miles) | Base MSRP | Fuel Economy (MPGe) | Federal Tax Credit | NY Rebate | Type                            |
|---------------------------------------|----------------------------|-----------|---------------------|--------------------|-----------|---------------------------------|
| Audi A3 e-tron                        | 16                         | \$38,900  | 83                  | \$4,502            | \$500     | Plug-In Hybrid Electric Vehicle |
| BMW 330e iPerformance                 | 14                         | \$44,100  | 71                  | \$4,001            | \$500     | Plug-In Hybrid Electric Vehicle |
| BMW 530e                              | 16                         | \$53,400  | 72                  | \$4,668            | \$500     | Plug-In Hybrid Electric Vehicle |
| BMW 530e xDrive                       | 14                         | \$55,700  | 67                  | \$4,668            | \$500     | Plug-In Hybrid Electric Vehicle |
| BMW 740e xDrive                       | 14                         | \$91,250  | 64                  | \$4,668            | \$500     | Plug-In Hybrid Electric Vehicle |
| BMW i3 2016-18                        | 81-114                     | \$42,400  | 112-124             | \$7,500            | \$1,700   | Battery Electric Vehicle        |
| BMW i3 2019                           | 153                        | \$44,500  | 113                 | \$7,500            | \$2,000   | Battery Electric Vehicle        |
| BMW i3 REx 2016-18                    | 97                         | \$47,450  | 109-111             | \$7,500            | \$1,700   | Plug-In Hybrid Electric Vehicle |
| BMW i3 REx 2019                       | 126                        | \$48,300  | 100                 | \$7,500            | \$2,000   | Plug-In Hybrid Electric Vehicle |
| BMW i8                                | 14                         | \$140,700 | 76                  | \$3,793            | \$500     | Plug-In Hybrid Electric Vehicle |
| BMW X5 xDrive40e                      | 14                         | \$62,100  | 56                  | \$4,668            | \$500     | Plug-In Hybrid Electric Vehicle |
| Cadillac ELR                          | 40                         | \$65,000  | 85                  | \$7,500            | \$500     | Plug-In Hybrid Electric Vehicle |
| Cadillac ELR Sport                    | 36                         | \$65,000  | 80                  | \$7,500            | \$500     | Plug-In Hybrid Electric Vehicle |
| Chevrolet Bolt                        | 238                        | \$36,620  | 119                 | \$3,750            | \$2,000   | Battery Electric Vehicle        |
| Chevrolet Volt                        | 53                         | \$33,520  | 106                 | \$3,750            | \$1,700   | Plug-In Hybrid Electric Vehicle |
| Chrysler Pacifica                     | 32                         | \$39,995  | 82                  | \$7,500            | \$1,100   | Plug-In Hybrid Electric Vehicle |
| Ford C-MAX Energi - 2016              | 19                         | \$31,770  | 88                  | \$4,007            | \$500     | Plug-In Hybrid Electric Vehicle |
| Ford C-MAX Energi - 2017              | 20                         | \$27,120  | 95                  | \$4,007            | \$1,100   | Plug-In Hybrid Electric Vehicle |
| Ford Focus Electric                   | 115                        | \$29,170  | 105                 | \$7,500            | \$1,700   | Battery Electric Vehicle        |
| Ford Fusion Energi - 2016             | 19                         | \$33,900  | 88                  | \$4,007            | \$500     | Plug-In Hybrid Electric Vehicle |
| Ford Fusion Energi - 2017, 2018, 2019 | 26                         | \$34,595  | 103                 | \$4,585            | \$1,100   | Plug-In Hybrid Electric Vehicle |
| Honda Clarity Plug-in Hybrid          | 47                         | \$33,400  | 110                 | \$7,500            | \$1,700   | Plug-In Hybrid Electric Vehicle |
| Hyundai Kona Electric                 | 258                        | \$36,450  | 120                 | \$7,500            | \$2,000   | Battery Electric Vehicle        |
| Hyundai Ioniq Electric                | 124                        | \$29,815  | 136                 | \$7,500            | \$2,000   | Battery Electric Vehicle        |
| Hyundai Ioniq Plug-in Hybrid          | 29                         | \$25,350  | 119                 | \$4,543            | \$1,100   | Plug-In Hybrid Electric Vehicle |
| Hyundai Sonata Plug-in Hybrid         | 27                         | \$34,600  | 99                  | \$4,919            | \$1,100   | Plug-In Hybrid Electric Vehicle |
| Jaguar I-PACE                         | 234                        | \$69,500  | 76                  | \$7,500            | \$500     | Battery Electric Vehicle        |

# NYSERDA Drive-Clean-Rebate

|  |         |          |        |         |         |                                 |
|--|---------|----------|--------|---------|---------|---------------------------------|
| Kia Niro                                 | 26      | \$28,200 | 105    | \$4,543 | \$1,100 | Plug-In Hybrid Electric Vehicle |
| Kia Optima Plug-in Hybrid                | 29      | \$35,290 | 103    | \$4,919 | \$1,100 | Plug-In Hybrid Electric Vehicle |
| Kia Soul EV                              | 111     | \$33,950 | 108    | \$7,500 | \$1,700 | Battery Electric Vehicle        |
| Mercedes-Benz B250e                      | 87      | \$39,900 | 84     | \$7,500 | \$1,700 | Battery Electric Vehicle        |
| Mercedes-Benz GLE550e                    | 8       | 66,700   | 43     | \$4,085 | \$500   | Plug-In Hybrid Electric Vehicle |
| Mercedes-Benz S550e                      | 12      | \$96,600 | 58     | \$4,043 | \$500   | Plug-In Hybrid Electric Vehicle |
| Mercedes-Benz C350e                      | 8       | \$47,900 | 51     | \$3,417 | \$500   | Plug-In Hybrid Electric Vehicle |
| Mercedes-Benz GLC 350e                   | 9       | \$50,650 | 56     | \$4,460 | \$500   | Plug-In Hybrid Electric Vehicle |
| MINI Cooper S E Countryman ALL4          | 12      | \$36,900 | 65     | \$4,001 | \$500   | Plug-In Hybrid Electric Vehicle |
| Mitsubishi i-MiEV                        | 59      | \$22,995 | 112    | \$7,500 | \$1,700 | Battery Electric Vehicle        |
| Mitsubishi Outlander                     | 22      | \$35,795 | 74     | \$5,836 | \$1,100 | Plug-In Hybrid Electric Vehicle |
| Nissan LEAF - 2018, 2019                 | 150     | \$29,990 | 112    | \$7,500 | \$2,000 | Battery Electric Vehicle        |
| Porsche Cayenne S E-Hybrid               | 14      | \$79,900 | 47     | \$6,712 | \$500   | Plug-In Hybrid Electric Vehicle |
| Porsche Panamera 4 E-Hybrid              | 16      | \$99,600 | 46     | \$6,670 | \$500   | Plug-In Hybrid Electric Vehicle |
| Porsche Panamera S E-Hybrid              | 15      | \$96,100 | 51     | \$4,752 | \$500   | Plug-In Hybrid Electric Vehicle |
| smart electric fortwo cabriolet          | 57      | \$28,100 | 102    | \$7,500 | \$1,700 | Battery Electric Vehicle        |
| smart electric fortwo coupe              | 58      | \$23,900 | 108    | \$7,500 | \$1,700 | Battery Electric Vehicle        |
| Subaru Crosstrek Hybrid                  | 17      | \$34,995 | 90     | \$4,502 | \$500   | Plug-In Hybrid Electric Vehicle |
| Tesla Model 3 Base                       | 220     | \$35,000 | 130    | \$3,750 | \$2,000 | Battery Electric Vehicle        |
| Tesla Model 3 Mid Range                  | 264     | \$42,900 | 123    | \$3,750 | \$2,000 | Battery Electric Vehicle        |
| Tesla Model 3 Long Range AWD             | 310     | \$49,900 | 116    | \$3,750 | \$2,000 | Battery Electric Vehicle        |
| Tesla Model 3 Long Range AWD Performance | 310     | \$60,900 | 116    | \$3,750 | \$2,000 | Battery Electric Vehicle        |
| Tesla Model S                            | 259-335 | \$85,000 | 98-103 | \$3,750 | \$500   | Battery Electric Vehicle        |
| Tesla Model X                            | 238-295 | \$88,000 | 85-93  | \$3,750 | \$500   | Battery Electric Vehicle        |
| Toyota Prius Prime                       | 25      | \$27,350 | 133    | \$4,502 | \$1,100 | Plug-In Hybrid Electric Vehicle |
| Volkswagen e-Golf - 2016                 | 83      | \$28,995 | 116    | \$7,500 | \$1,700 | Battery Electric Vehicle        |
| Volkswagen e-Golf - 2017, 2018           | 125     | \$31,895 | 119    | \$7,500 | \$2,000 | Battery Electric Vehicle        |
| Volvo XC90 T8                            | 17      | \$66,300 | 62     | \$5,169 | \$500   | Plug-In Hybrid Electric Vehicle |
| Volvo XC60 T8                            | 17      | \$52,900 | 58     | \$5,169 | \$500   | Plug-In Hybrid Electric Vehicle |
| Volvo S90 T8                             | 21      | \$63,900 | 71     | \$5,169 | \$500   | Plug-In Hybrid Electric Vehicle |



*"There's a better way to do it: find it"* - Thomas Edison

**Government  
POLICY**



*Virtuous Cycle*



## CLEAN TRANSPORTATION

# Goals

1. **EV in every garage**
2. Empower municipalities to **lead by example**
3. Coordinate **Charging Infrastructure** Development
4. **EV Car Share** *to reduce the # of vehicles*
5. Initiate **Electric Heavy Duty vehicles** –  
*School Buses, Trucks...*



## CLEAN TRANSPORTATION

### EV In Every Garage

- Majority of Westchester families have 2+ cars and commute <30 miles/day
- 90% / year growth in new EVs in county since program start

If your family has 2 or more cars...

*At least 1 should  
be  
ELECTRIC*

**Plug it in at night –  
Drive local all day  
GAS FREE**

# CLEAN TRANSPORTATION

## EV In Every Garage

## HS EV Contest

## Empower Families To Lead



### High School Electric Vehicle Video Contest

High school students across Westchester have the chance to create a fun & educational 2-4 minute video to inform family, friends and fellow peers about electric vehicles.

Students in groups of 2 or more who make a video that best fits the grading criteria will have the opportunity to win one of three sponsored cash prizes!



Registration Link: <https://tinyurl.com/y8wt9382>

Early Registration by 12/31/18 gains 3 extra points!

#### Cash Prizes:

1st Place- **\$5,000**

2nd Place- **\$2,000**

3rd Place- **\$1,000**

#### Honorable Mention Prize:

Tickets to the Formula-E Electric Sports Car Races in Brooklyn on July 13th or 14th

**Video Submissions Due by March 28, 2019**

For more info: Call Sustainable Westchester 914-242-4725 or email [RonaEarthKindEnergy.com](mailto:RonaEarthKindEnergy.com)

## Grading Criteria

### Westchester High School Electric Vehicle (EV) Video Contest

| CASH Prizes | 1st      | 2nd      | 3rd      |
|-------------|----------|----------|----------|
|             | \$ 5,000 | \$ 2,000 | \$ 1,000 |

Additional Prizes: Tickets to Formula-E Electric Sports Car Races in Brooklyn on July 13 or 14

| Required Video:         | Post Video to YouTube |                           |
|-------------------------|-----------------------|---------------------------|
|                         | Maximum # Points      | Category Maximum # Points |
| 4 minute Maximum length |                       |                           |

| EV EDUCATION (25 Points)       |   |    |
|--------------------------------|---|----|
| Compare EV to Gas Vehicles     | 5 |    |
| Economics (financial benefits) | 5 |    |
| Health Benefits                | 5 |    |
| Global Environmental Benefits  | 5 |    |
| Local Air Pollution Impacts    | 5 | 25 |

| EV RIDES (25 Points)  |    |    |
|---|----|----|
| Student Video includes Ride in an EV (w family, friend...)      | 5  |    |
| Student Video includes Ride in a Westchester Auto Dealer's EV * | 5  |    |
| Recruit a Local EV Auto Dealer to become a Contest Sponsor *    | 15 | 25 |

| VIDEO (25 Points)                     |    |    |
|---------------------------------------|----|----|
| Design Aesthetics                     | 5  |    |
| Humor                                 | 5  |    |
| Creativity                            | 5  |    |
| Convincing Arguments for having an EV | 10 | 25 |

| SOCIAL MEDIA (25 Points)   |    |    |
|--|----|----|
| Social Media - Points for Facebook Views                             |    |    |
| 10 - 100   | 5  |    |
| 101 - 500  | 5  |    |
| 501+ (Goes Viral!)   | 10 |    |
| Points for Posting on other Video Platforms (Twitter, Instagram ...) |    |    |
|  | 5  |    |
|  |    | 25 |

**TOTAL POSSIBLE POINTS:** 100 100

\* Sustainable Westchester will help schools recruit and coordinate Dealer Ride & Drives and Dealer Sponsorships

Register Online: <https://tinyurl.com/yd28z87j>

**VIDEO SUBMISSIONS DUE March 28, 2019**



## CLEAN TRANSPORTATION

# Municipalities Lead By Example

Empower municipalities to purchase EVs for their fleets and lead by example

- <20 Municipal Fleet EVs when the program began
- **Quintupled the number of municipal fleet EVs to 100+**
- Monthly Peer-to-Peer Webinar Call with County Government to share information on:
  - EV Grants
  - Charging Infrastructure
  - Contracts
  - Best Practices (*White Plains EV School Buses; New Rochelle Free EV Shuttle*)

## CLEAN TRANSPORTATION

# EV Charging Infrastructure

### Coordinate EV Charging infrastructure development

- Technical support for EV charging station & fleet grants
- GRANTS: ZEV & other NYS
- DC Fast Charger Goal: 1 every 5 square miles

## CLEAN TRANSPORTATION

### EV Car Share

- Reduce # of vehicles
- Create basis for autonomous vehicles
- Transition vehicles to “shared economy”
- 1st and last mile EV commuting & ride sharing
- Free EV Charging Infrastructure (Level 2 + DC Fast Chargers) in exchange for parking rights
- Free Rides in EV Shuttles (paid by advertisers)



greenspot  
Smart Mobility

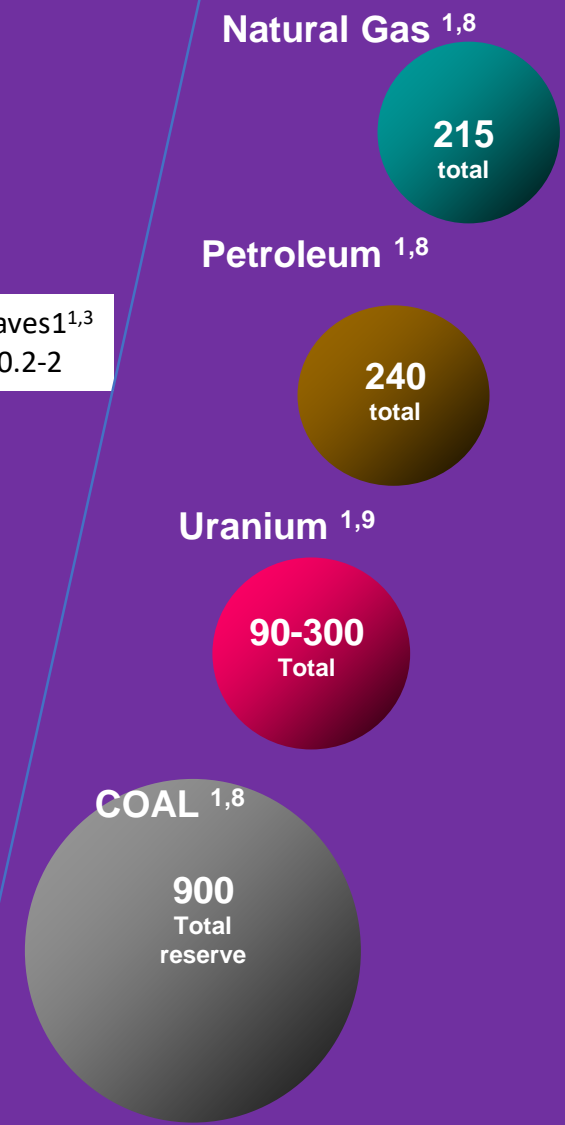
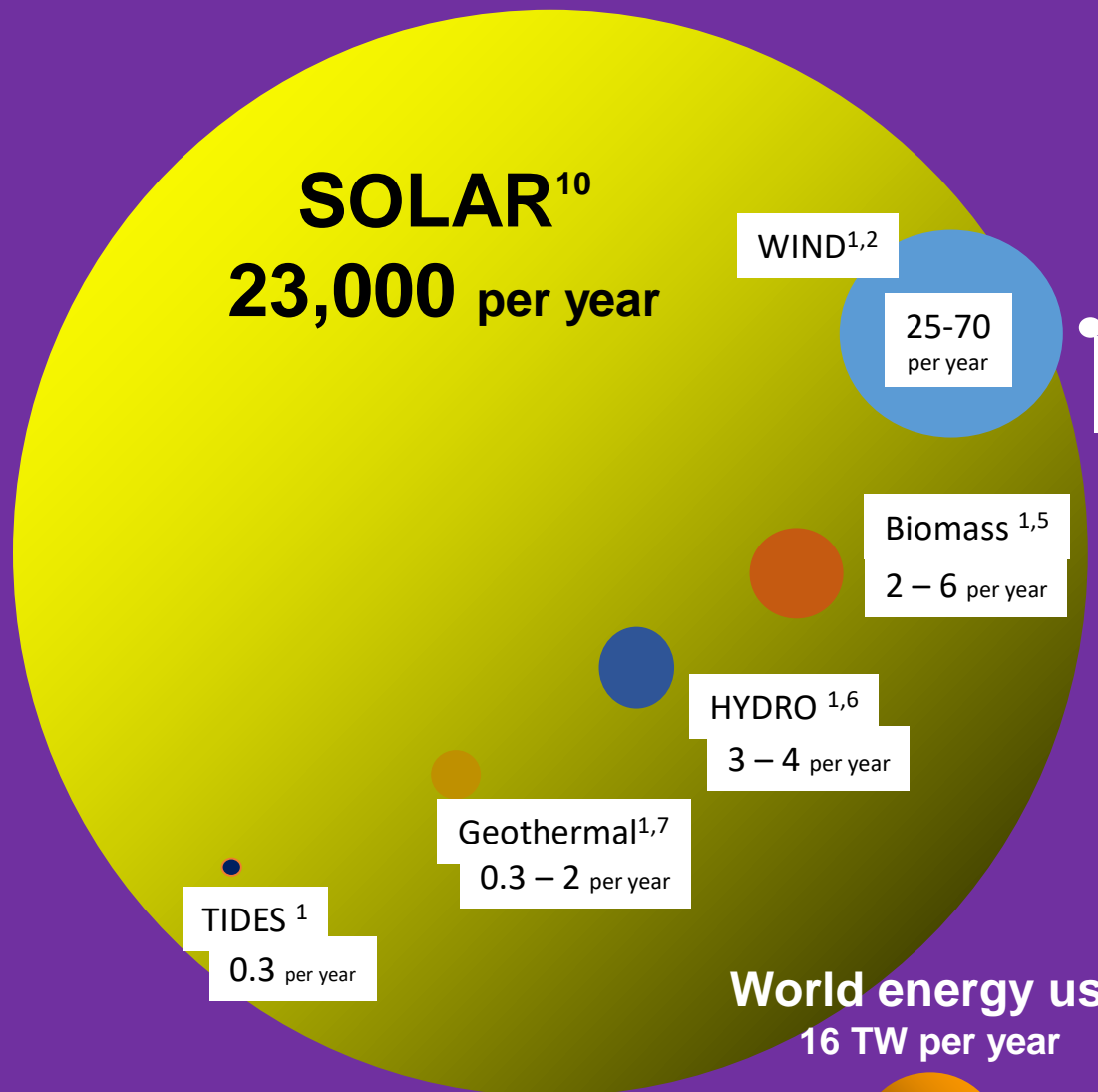


CIRCUIT  
FORMERLY THE FREE RIDE



# Available Energy Sources

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S

Enough Fossil Fuel & Nuclear Power for ~100 years

<http://www.asrc.cestm.albany.edu/perez/>





# The Power of the Sun



The earth receives  
more energy  
from the sun  
**in just one hour**  
than the world uses  
in a whole year.



# AWESome Power



A

W

E

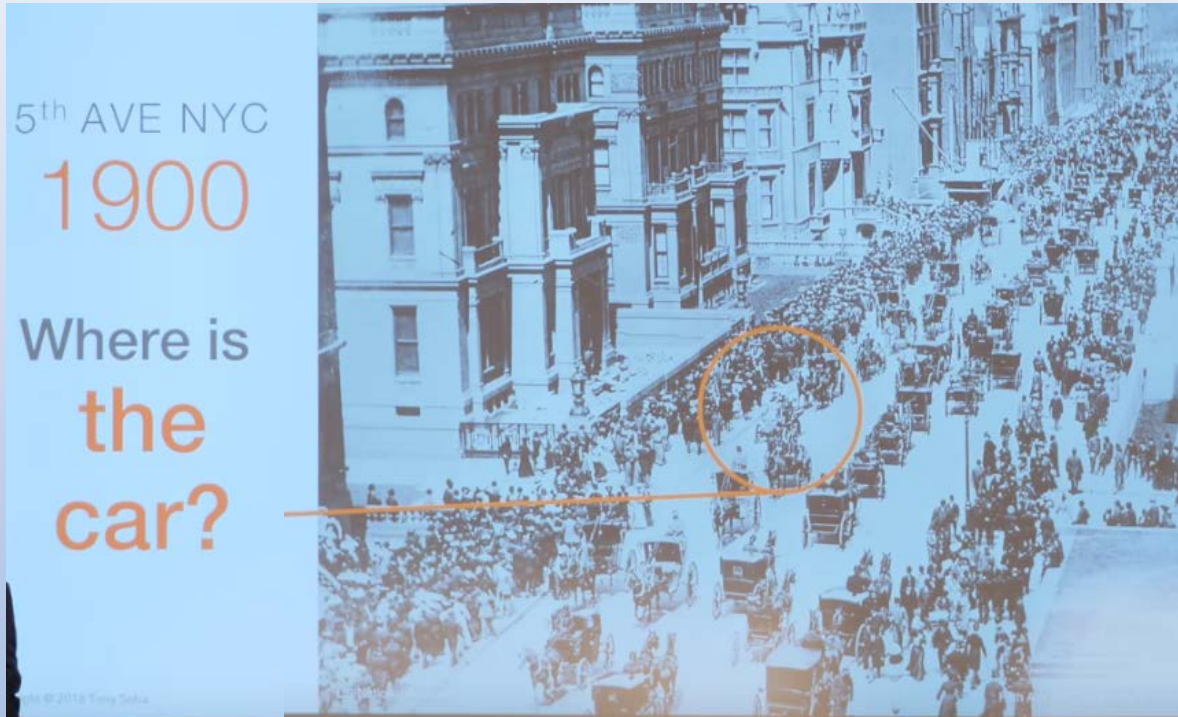
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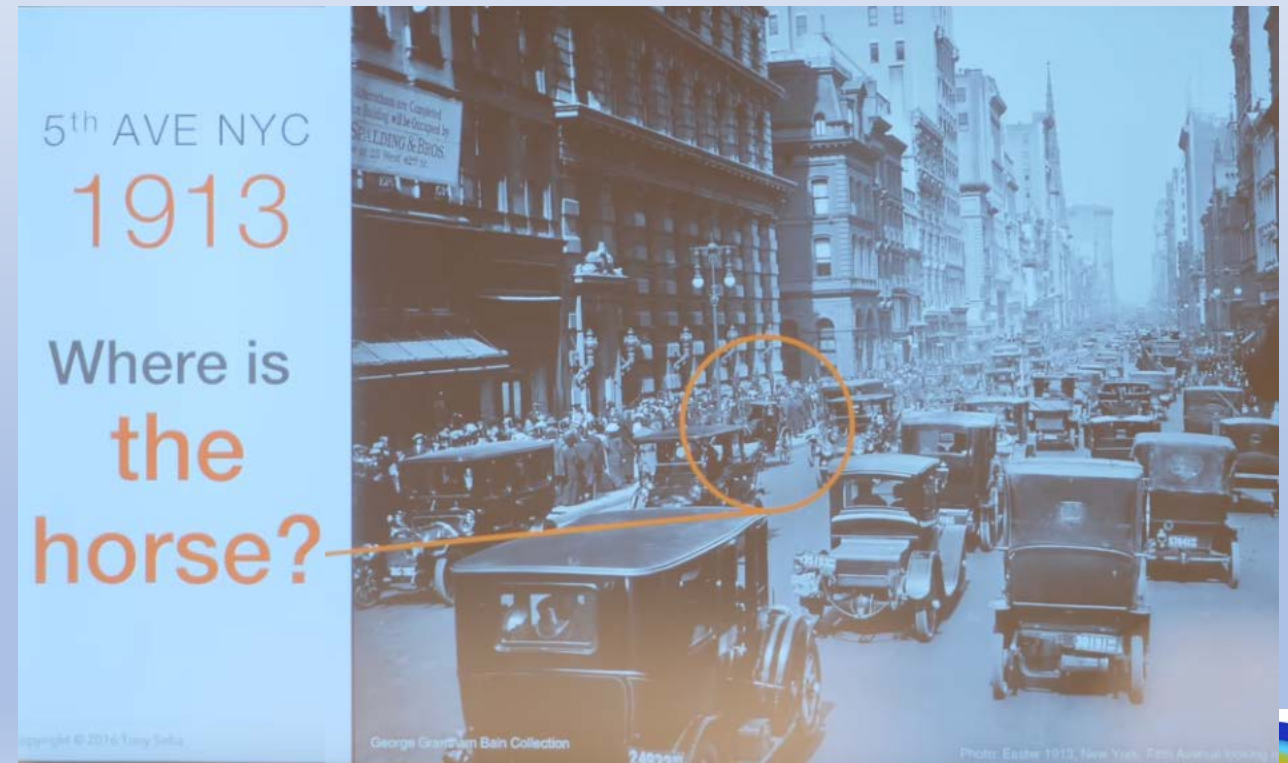
# How Fast Can We Change?

Tony Seba: YouTube Clean Disruption - Energy & Transportation

## NYC 1900 – ALL Horses, 1 Car

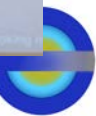


## NYC 1913 – ALL Cars, 1 Horse



*We made the transition from Horse & Buggies to gas cars in 13 years last century -*

*We can make this transition to EVs NOW!*





*Every Action We Take...*



**Why Drive Electric?**

**[bit.ly/kickgas](http://bit.ly/kickgas)**

*“You’re the master of your own destiny.*

*The future of humanity will be determined in the next few years.*

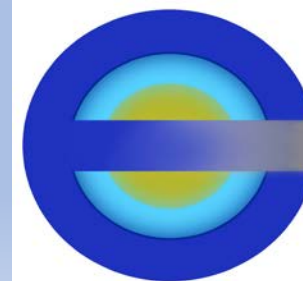
*...if we act now, those actions will pay off.*

*...Every action we take inspires someone else”*

- **Oscar Pak**  
*Sleepy Hollow High School*  
**EV Video Contest Champion**



SUNY New Paltz Campus  
West Parking Lot  
Next to Athletic and Wellness Center



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